

# Origin Merchants

Connect the World to its Origins

## Commercial Arabica

Guaranteed Capacity Volumes | Standardized Excellence | Verifiable Chain of Supply

Contact us globally for Partnerships & Sample Requests

**T:** +30.6972.332353 (Europe) | +966.5441.9.8622 (Middel East) | +1.647.494.3342 (Americas)

**E:** [coffee@origin-merchants.com](mailto:coffee@origin-merchants.com) | **W:** [www.origin-merchants.com](http://www.origin-merchants.com)



*Crafted for roasters who value  
vibrant, transparent, and meticulously verifiable  
micro-lots from East Africa.*





## Trusted Network

Vetted suppliers across Uganda's premier growing regions



## Quality First

Rigorous oversight ensuring consistent, clean cup profiles



## Provenance Experts

Deep understanding of East African coffee origins

For roasters seeking excellence, we source Ugandan Commercial Arabica defined by reliability, supply chain verifiability, and pristine quality. We celebrate the authentic sweetness and heritage of Ugandan coffee, delivering versatile performance that elevates any commercial blend.

## Why choose Origin Merchants for your Commercial Arabica

Our rigorous quality oversight ensures standardized excellence, vivid profiles perfect for standalone use, blends, espresso bases, and soluble applications.

- Guaranteed capacity volumes suitable for long-term contracts
- Responsible procurement via individual suppliers, cooperatives, and farmer group alliances
- Comprehensive quality controls embedded throughout all procurement and processing phases
- Pure and reliable flavor cup profiles
- Transparent, origin-based sourcing with strict adherence to pricing integrity



## Premium Provenance

*Uganda's Arabica regions across Mt. Elgon, Rwenzori Mountains, and West Nile highlands produce thousands of metric tons of Commercial Arabica every season*



## Guaranteed Capacity Volumes

*Stable, large-volume supply for regional and international roasters, clean and balanced cup profiles, competitive pricing, traceability from farmer groups and washing stations, and reliable washed (WUGAR) and natural (DRUGAR) processing systems.*

## Commercial Arabica Product Portfolio

Origin Merchants Commercial Arabica offerings deliver consistent quality and reliable volumes fulfilling today's roasters requests.



### Authenticity

*Coffee with true provenance, shaped by real people and genuine origin stories.*



### Flexibility

*We customize solutions to match your volume and quality requirements. Our sourcing strategies are tailored to the full spectrum of roasting profiles.*



### Transparency

*From farm to roastery, every bag is fully traceable, every data point open to verification.*



### Excellence

*We maintain rigorous standards at every stage.*



### Vision

*We build long-term partnerships that benefit everyone within the business ecosystem and keep the business sustainable.*

#### 1 AA (Washed)

**Screen:** 17 - 90%, 16 - 8%, 15 - 2%

**Defects:** 5%

**Profile:** Chocolate, oranges, berries, lemon grass, medium acidity, medium body, sweet with a lemon finish

#### 2 AB (Washed)

**Screen:** 15 and above - 95%, Below 15 - 5%

**Defects:** 7%

**Profile:** Chocolate, oranges, slight tropical fruit, medium acidity and body

#### 3 CPB (Washed)

**Screen:** Below 15

**Defects:** 10%

**Profile:** Citrus, medium acidity and body

#### 4 TRIANCE

**Processing:** Natural or Washed

**Defects:** Extraneous matter = 2%

**Profile:** Citrus, nutty, earthy, chocolate

#### 5 WUGAR (Washed)

**Screen:** 12+

**Defects:** 10%

**Profile:** Chocolate, slight tropical fruit, lemonish, medium acidity and medium body

#### 6 DRUGAR (Natural)

**Screen:** 12+

**Defects:** 13%

**Profile:** Heavy body, sweet, fruity, and rustic flavors

## Harvest Calendar

